



**WATER STREET
HEALTH SERVICES**

Providing health care through
Christian faith & guidance.

A SUBSIDIARY OF WATER STREET MINISTRIES

IMPACT Report

JANUARY 2011 - JUNE 2011

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DEAR FRIENDS,

Thank you for your generous support and faithful partnership with Water Street Health Services (WSHS) as we provide Christian health services to hundreds of individuals without access to healthcare.

At Water Street Health Services, we've changed our fiscal year from a calendar fiscal year (January through December) to a July through June fiscal year. This change will allow us to conduct budgeting and other administrative responsibilities in a manner that makes better use of our resources throughout the year.

The financial figures and statistics in this report are for the six-month transition "short year", January 2011 to June 2011. For comparison, we're showing the January 2010 to June 2010 information, and in some cases that information requires some estimating.

Sincerely,



Colleen Elmer
Executive Director



VALUE OF INVESTMENT INTO THE COMMUNITY **\$925,396**

AN INCREASE IN VALUE OF OVER \$170,000, OR 23%, DURING THE SAME PERIOD IN 2010

- 32.6% MEDICATIONS **\$301,681**
- 25.7% MEDICAL SERVICES **\$237,566**
- 21.5% VALUE OF VOLUNTEER HOURS **\$199,382**
- 10.8% DENTAL SERVICES **\$99,800**
- 5.7% LABORATORY/RADIOLOGY SERVICES **\$53,029**
- 3.7% MENTAL HEALTH **\$33,938**

2011 6-MONTH REVENUE **\$776,937**

- 18% DONATED SERVICES **\$139,819**
- 29% CONTRIBUTIONS **\$222,817**
- 39% DONATED MEDICAL/DENTAL SUPPLIES **\$302,376**
- 14% OTHER **\$111,925**

2010 6-MONTH REVENUE **\$620,000**

- 17% DONATED SERVICES **\$103,000**
- 25% CONTRIBUTIONS **\$156,255**
- 44% DONATED MEDICAL/DENTAL SUPPLIES **\$272,000**
- 14% OTHER **\$88,745**

2011 6-MONTH EXPENSES **\$749,448**

- 89% PROGRAM **\$669,243**
- 4% FUNDRAISING **\$26,705**
- 7% ADMINISTRATIVE **\$53,500**

2010 6-MONTH EXPENSES **\$452,000**

- 85% PROGRAM **\$382,375**
- 6% FUNDRAISING **\$28,125**
- 9% ADMINISTRATIVE **\$41,500**



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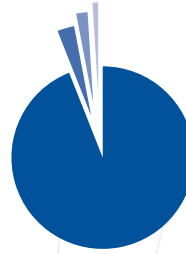
A SUBSIDIARY OF WATER STREET MINISTRIES

PROVIDING CHRISTIAN HEALTHCARE THROUGH WATER STREET HEALTH SERVICES

(LANCASTER & LEBANON COUNTIES)

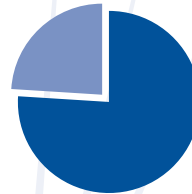
The Need for Access is Great

Numbers include the Lancaster office and the Lebanon office we manage. Due to the flux of internal change, patient visits for the first six months of 2011 do not reflect the ever-growing patient need that we have been seeing as a whole.



MOST PATIENTS EARN LESS THAN \$10,000/YEAR

- 94% \$0 - \$9,999
- 3% \$10,000 - \$14,999
- 2% \$15,000 - \$19,999
- 1% \$20,000 & ABOVE



MOST PATIENTS ARE HOMELESS

- 76% HOMELESS*
- 24% OWN/RENT

*Homeless accounts for individuals living on the streets, in local shelters or doubling up with family or friends.

Low Patient Visit Cost

Due to donations and volunteer support, Water Street Health Services continues to see a low cost to the organization per patient visit. All services are provided at no cost to the patient.

AVERAGE COST: MEDICAL

- \$45** WSHS MEDICAL VISIT
- \$65** DOCTOR VISIT IN LANCASTER COUNTY
- \$250** ER VISIT IN LANCASTER COUNTY

AVERAGE COST: DENTAL

- \$104** WSHS DENTAL VISIT
- \$150** DENTAL VISIT IN LANCASTER COUNTY
- \$250** ER VISIT IN LANCASTER COUNTY

WATER STREET HEALTH SERVICES BOARD OF DIRECTORS

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